

14 Questions to Ask a Realtor®

Important Questions to ask a Realtor

Find out the answers to these questions when contacting a Realtor.

1. What is your guarantee?
2. Do you personally answer all phone calls on the property?
3. Can we cancel the listing if we're not happy?
4. Do you have a personal assistant?
5. If you don't call me back within 24 hours will you take \$50 off the escrow?
6. May I see your personal Internet web site?
7. What systems do you have in place that will keep you in constant contact with me during the listing and the transaction?
8. Are you fully automated with your own personal computer, FAX machine, copier, pager, voice mail, etc.?
9. What is your average market time vs. other agents' average market time?
10. What professional designations do you have?
11. I want to give my home the advantage of the latest marketing strategies. How much time & money do you invest each month in professional training?

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12. Can you give me a list of your clients who have closed escrow and can I call them?
13. Why are you personally motivated to sell my house?
14. Why should I list with you rather than any other agent who is calling?

